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Security Sales & Integration Magazine Names 2019 SSI MVP Awards Winners

April 22, 2019 - Framingham, MA - Security Sales & Integration Magazine, honoring superior products and services for electronic security industry professionals announces the winners of the 2019 Security Sales & Integration (SSI) Most Valuable Product (MVP) Awards. The MVP Awards recognize superlative security products that make a substantial impact on integrators.

"Each year, thousands of electronic security products are introduced. SSI has launched the MVP Awards to distinguish and salute those particularly noteworthy products that are new to the marketplace," says SSI Editor-in-Chief Scott Goldfine. "With respected and experienced security integrators as judges, and the industry's leading technology publication behind it, the MVP Awards program is a can't-miss home run."

SecurityCEU.com is proud to announce that our new Compliance Management System (CMS) won the MVP Award in the category of Business Operations. CMS is a robust yet low-cost solution that allows integrators the ability to track, report on and automate the processes that go along with licensure and certifications. CMS is currently available on SecurityCEU.com and also on PSAEducation.com to all PSA Security Network members.

"Using CMS allows integrators to get out in front of and simplify the otherwise complex process of establishing and maintaining all industry certifications and state licensing requirements." said Connie Moorhead, CEO at The CMOOR Group who owns and operates SecurityCEU.com. Moorhead went on to say "We have over 19 years' experience supporting security companies. Winning the MVP Award validates our efforts and helps others see the depth and breadth of quality services we offer security integrators and their stakeholders."

One major player is already a big proponent of the SecurityCEU.com CMS solution – PSA Security Network! PSA has been partners with SecurityCEU.com for several years and most recently has made their CMS solution available to all PSA members at a discounted rate. PSA offers it as a link on PSAEducation.com (www.PSAEducation.com) called Certification Tracker. PSA members are taking notice.

"We've heard from numerous companies over the years that when it comes to operational issues, tracking certifications and licenses is at the top of the list. We researched many options when looking for a product to offer our members and owners - nothing came close to the depth, scale, and ease of use that we get with this CMS solution." said Anthony Berticelli, Director of Education for PSA Security Network. Berticelli added "the benefits of the CMS tool are significant no matter the size of the company."

All MVP winners will be featured on the SecuritySales.com website with more than 71,000 unique monthly visitors, highlighted in the June 2019 issue of Security Sales & Integration magazine with more than 28,000 subscribers, recognized during ISC West 2019 in Las Vegas, NV, and included in a gallery on SecuritySales.com.

All entries were judged on all aspects involved such as innovation, functionality, competitive advantages, benefits to the installer or monitoring provider, and benefits to the end user.

ABOUT SECURITY SALES & INTEGRATION (SSI): “The #1 Technology & Business Authority Since 1979” reaches executive, sales & technical professionals who recommend, buy and/or install electronic security equipment, including video surveillance, access control, biometrics, IT networking, intrusion, fire alarm, home controls/automation plus other security products and services. Editorial features include commercial & residential product applications, technology updates, systems design installation techniques, sales & marketing case studies, statistical research and operation management.

ABOUT EMERALD EXPOSITIONS: Emerald Expositions is a leading operator of business-to-business trade shows in the United States. We currently operate more than 55 trade shows, as well as numerous other face-to-face events. In 2017, Emerald’s events connected over 500,000 global attendees and exhibitors and occupied more than 6.9 million NSF of exhibition space.

ABOUT SECURITYCEU.COM: SecurityCEU.com is the industry’s only full service training solution provider where clients can get custom developed training on their products or services, implement our SUTRA Learning Management System built from the ground up for the security space, and get access to over 100 hours of industry training (product agnostic) on the latest and best topics. Most recently we launched our Compliance Management System (CMS) which tracks, reports on and automates the processes revolving around industry certifications and state/local licensing requirements.